

oman sats

A Subsidiary of Oman Airports



Oman SATS News



Oman SATS Wins Best Sustainable Logistics Practices

Oman SATS proudly accepted the Best Logistics Practices Award in Sustainability and Net-Zero Emissions at Logistics Day 2025, presented by the Ministry of Transport, Communications, and Information Technology. This award highlights our ongoing efforts toward a sustainable future.

Boom Your Health: Successful Employee Health Campaign with HV Medical Centre

Oman SATS organized "Boom Your Health" campaign, held in partnership with HV Medical Centre. This initiative offered our employees and outsource staff vital health services, including cardiovascular consultations, blood sugar and blood pressure check-ups, comprehensive physical examinations, personalized future health guidelines, and overall well-being check-ups. This campaign reflects Oman SATS's strong commitment to employee health and well-being.



Oman SATS News

With summer in full swing, Oman SATS organized a crucial Heat Stress Awareness Campaign to protect our most valuable asset: our employees. This effort demonstrates the company's deep commitment to employee health and safety, ensuring everyone is well-informed and prepared for the warmer conditions.



This proactive approach by Oman SATS not only safeguards the health of its workforce but also contributes to maintaining productivity and a positive work environment during the challenging summer months. It sets a strong example for corporate responsibility in ensuring the safety and well-being of its most valuable asset – its employee.

Beat the Heat: Heat Stress Awareness Initiative



The campaign focused on educating staff about the dangers of heat stress and providing practical strategies to stay safe. This included awareness on symptom recognition, promoting frequent hydration and shaded breaks, and advising on appropriate workwear.



Staff Engagement

Said Al Luwahi
Sr. Agent - Operations

Oman SATS Newsletetr highlights the inspiring success story of one of its distinguished employees, Said Al-Luwaihi, a senior cargo agent at Operations Department. With his passion for teamwork and endless ambition, Said truly embodies Oman SATS's values of continuous improvement and excellence. In his conversation with us, Said reveals the highlights of his career, his passion for working in a dynamic environment, and even his interests outside of the workplace.

Said describes himself as "an ambitious person who believes in the importance of teamwork and continuous improvement." This positive spirit was clearly reflected in his ability to overcome the challenges he faced at Oman SATS. His career was not without difficulties, especially during periods of high work pressure, which required speed and precision in detail. However, with his intelligence and shrewdness, he was able to overcome these difficulties by organizing his time, cooperating with colleagues, and communicating effectively with the team to intelligently assign tasks.

When asked about what he is most proud of in his career, Said enthusiastically replied, "I am proud to have been part of successful projects that contributed to developing the department's performance and improving the quality of service provided." His pride wasn't limited to his professional achievements; it extended to building strong professional relationships with colleagues and clients, fostering team spirit and a positive work environment. These strong relationships are what drive business forward in any organization.

The company's Export Operations Department is a vital engine of trade, and Said described his experience there as rich, full of challenges and opportunities. Through this department, he gained in-depth knowledge of international trade, regulations related to export, and how to deal with various parties locally and internationally, which greatly honed his skills.

Because life isn't just about work, Said reveals other aspects of his personality outside of his professional life. He's an athletic person, passionate about football, both playing and watching it. For him, it's more than just a sport; it's a passion that teaches him discipline and team spirit. He also has a special interest in theater, participating in it from time to time behind the scenes, finding it a beautiful space for expression and creativity. Said offers golden advice to new employees joining Oman SATS: "I advise every new employee to be patient and eager to learn." He adds: "Working here is an excellent opportunity to gain significant skills and experience. Be open to advice, collaborate with your team, and ask for help whenever you need it. Success in this field requires hard work and consistency."

As for his future career goals, they seem clear and specific: "My goal is to continue to develop professionally and reach leadership positions that enable me to make a greater positive impact." He seeks to achieve this by gaining more experience, attending training courses, and opening up to new opportunities within the company.

Guest on Focus

Abrham Amiga

**Area Manager - Ethiopian Airlines
Oman**



We sat down with the Area Manager for the Sultanate of Oman at Ethiopian Airlines, who has over 20 years of experience in the aviation industry, all with Ethiopian Airlines. Starting as a Finance Officer, he had worked across sales, marketing, and operations before taking on his current role in Oman in 2023.

Ethiopian Airlines Cargo: A Key to Success

Ethiopian Airlines Cargo is a vital revenue generator and a strategic pillar of the airline. During the COVID-19 pandemic, our cargo division showed incredible agility, converting passenger aircraft into freighters to meet urgent global demand for medical supplies. This innovative approach not only supported the pandemic response but also positioned Ethiopian Airlines Cargo among the top cargo operators worldwide. Today, with state-of-the-art infrastructure and a dedicated freighter fleet, cargo continues to drive our growth.

Key Cargo Routes and Types Relevant to GCC/Oman

Our extensive cargo network connects Africa to key global markets. Our top three strategic cargo route regions are Europe (via Liege), Asia (China, India, Southeast Asia), and the Middle East, which serves as a central hub. For GCC routes, we primarily transport:

Perishables: Flowers, fruits, and vegetables from Ethiopia to the UAE and Oman.

Pharmaceuticals & Healthcare Products: As an IATA CEIV-Pharma certified carrier, we emphasize temperature-controlled shipments.

E-commerce, Mail & Couriers: Supported by investments in automated sorting and e-commerce facilities.

Value Goods and General Cargo: Including items like gold, textiles, and general merchandise.

Adapting to a Dynamic Air Cargo Market

The air cargo market is increasingly dynamic, demanding speed, reliability, and specialized services. Ethiopian Airlines has adapted by expanding its cargo fleet, investing in modern logistics infrastructure, and enhancing digital capabilities to meet evolving customer needs and global trends.

Partnering for Efficiency and Satisfaction

When choosing an air cargo handling partner, reliability, operational efficiency, cargo security, and the ability to manage diverse cargo types are critical. Strong communication, adherence to international standards, and a commitment to timely service are also paramount.

Our partnership with Oman SATS significantly enhances efficiency through smooth and timely cargo handling, reducing turnaround times. This improves customer satisfaction via reliable and secure service, strengthening trust with our clients.

Technology, Sustainability, and Strategic Goals

Ethiopian Airlines is adopting a fully automated cargo handling system, digital tracking, and e-freight processes. For sustainability, we invest in fuel-efficient freighters, optimize flight routes, and are expanding green infrastructure at our cargo terminals.

Our main strategic goals for the next few years include expanding our global network, increasing freighter capacity, advancing digitalization, and enhancing sustainability. The focus is on improving efficiency, customer service, and positioning Ethiopia as a leading cargo and logistics hub in Africa.

Guest on Focus



Evolving Partnerships and Industry Trends

We foresee our partnership evolving through deeper collaboration and increased operational integration. As cargo demands grow, there's strong potential to expand services and jointly explore new opportunities. The proactive role of the Oman SATS team in stimulating demand and driving business development stands out.

Key trends shaping the air cargo industry, especially in Africa and the Middle East, include:

E-commerce Growth: Driving demand for faster, reliable solutions.

Pharmaceutical & Perishable Logistics: Increasing demand for temperature-controlled transport.

Digitalization: Automation, real-time tracking, and digital booking improving efficiency.

Regional Trade Expansion: Initiatives like the African Continental Free Trade Area boosting intra-regional cargo movement.

Advice for a Career in Air Cargo & A Special Invitation

For those starting a career in air cargo, I advise: learning the basics, staying updated on trends, paying attention to detail, communicating clearly, being flexible, embracing digital tools, and continuously learning. It's an exciting and rewarding field!

Finally, I invite your readers to experience Ethiopia - "The Land of Origins." Beyond being the cradle of humankind and birthplace of coffee, Ethiopia holds deep historical and cultural significance, including being the first country to offer refuge to the followers of Prophet Muhammad (PBUH). With pleasant year-round weather, Ethiopia offers a unique blend of history, spirituality, adventure, and natural beauty. Explore travel packages at <https://www.ethiopianholidays.com/>

